

## Telkom Tenders

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### RFP361/2012: Selection of vendors for the supply of Broadband Devices to the Retail Market

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Cost of document	:	R 50.00

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#### **SCOPE:**

- 1.1 This document contains the conditions, which will govern the requirements for the selection of Vendor/s to supply Broadband devices to the Retail Market.
- 1.2 It is Telkom`s intention, through this RFP to establish a relationship with Suppliers to:
  - i. Maintain Telkom`s leadership in the mass market.
  - ii. Grow/improve Telkom`s market share.
  - iii. Source products that stimulate the Telkom network.
  - iv. Distribute products via the following channels as and when required:
    1. All Telkom Direct Shops;
    2. Home deliveries to individual customers;
    3. Bulk sales to corporate customers;
    4. Other retail channels;
    5. Telkom internal staff.

The end result of this RFP will be the appointment of qualified Supplier(s) for delivering and support of broadband devices and related services to these products.

- 1.3 The critical criteria for this RFP is as follows:

Potential Bidders have to comply with the following critical criteria. Non-compliance to any one of these criteria or no supporting documentation supplied will invalidate the RFP.

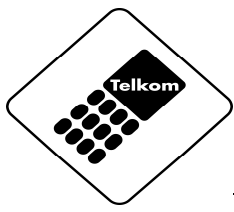
#### **1.3.1 *Black Economic Empowerment***

##### ***BBB-EE Level Four Contributor***

- The bidder shall have a minimum BBBEE Recognition Level 4 (four) and /or better, as evidenced by a valid certificate issued by a SANAS accredited verification agency.

#### **1.3.2 *Technical critical criteria***

- a) The vendor must provide proof, in the form of an official letter from the product OEM, that the Proposer are an OEM accredited/appointed distributor of the product in the RSA with proof of support from the OEM.
  - b) The following is a critical requirement and shall be met for each product proposal submitted as part of this RFP.
    - ICASA type approval certificate or the test results from an accredited test laboratory and proof of submission to ICASA.
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- In the case of modems/ routers where TR-069 functionality is required, then provide a copy or TR-069 certification from any ACS test laboratory and a copy of the test results.

2.0 A Bidders's conference has been scheduled for the following date and venue:

Date : 10 May 2012  
Time : 11:00 – 13:00  
Venue : Telkom Tower North  
1<sup>st</sup> floor  
Sterlitzia conference room  
179 Proes steet  
Pretoria

3.0 The tender document can be obtained from Telkom's tender office at the following address:

Attention : Benji Ramatlakana  
Tel number : 012 311-3364

179 Proes street  
Pretoria  
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