



Telkom Tenders

RFP360/2012: Selection of vendors for the supply of PSTN Telephony Products and Associated Accessories to the Retail Market

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Contact Person	:	Lynnette van den Berg
Tel	:	(012) 311-3538
Fax	:	(012) 324-2173
e-mail	:	vdbergl@telkom.co.za
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SCOPE:

- 1.1 This document contains the conditions, which will govern the requirements for the selection of Vendor/s to supply PSTN Telephony Products and Associated Accessories to the Retail Market.
- 1.2 It is Telkom`s intention, through this RFP to establish a relationship with Suppliers to:
 - i. Maintain Telkom`s leadership in the mass market.
 - ii. Grow/improve Telkom`s market share.
 - iii. Source products that stimulate the Telkom network.
 - iv. Distribute products via the following channels as and when required:
 1. All Telkom Direct Shops;
 2. Home deliveries to individual customers;
 3. Bulk sales to corporate customers;
 4. Other retail channels;
 5. Telkom internal staff.

The end result of this RFP will be the appointment of qualified Supplier(s) for delivering and support of these products.

- 1.3 The critical criteria for this RFP is as follows:

Potential Proposers have to comply with the following critical criteria. Non-compliance to any one of these criteria or no supporting documentation supplied will invalidate the RFP.

1.3.1 *Black Economic Empowerment*

BBB-EE Level Four Contributor

- The bidder shall have a minimum BBBEE Recognition Level 4 (four) and /or better, as evidenced by a valid certificate issued by a SANAS accredited verification agency.

1.3.2 *Technical Critical Criteria*

The following is a critical requirement and shall be met for each product proposal submitted as part of this RFP.

- ICASA type approval certificate or the test results from an accredited test laboratory and proof of submission to ICASA.



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2.0 A Bidders's conference has been scheduled for the following date and venue:

Date : 10 May 2012
Time : 9:00 – 11:00
Venue : Telkom Tower North
1st floor
Sterlitzia conference room
179 Proes steet
Pretoria

3.0 The tender document can be obtained from Telkom's tender office at the following address:

Attention : Benji Ramatlakana
Tel number : 012 311-3364

179 Proes street
Pretoria
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