



Telkom Tenders

RFP068/2007 : Supply of a KVM Remote Management Solution for Access Control of Servers and other Network Devices

Closing date & Time	:	2007/09/19 @ 11:00
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Cost of document	:	R 50.00

1.0 SCOPE:

KVM refers to "Keyboard, Video and Mouse." These three items are collectively known as KVM Console. KVM Switch enables a single KVM Console to connect to multiple devices allowing users to access and control multiple PC's and Servers from a single console. KVM is a strategic technology to assist Telkom in reducing Mean time to repair (MTTR) as it enables staff to have centralized and secure remote access to all remote server farms and network appliances down to the hardware level. Fault localization and resolution is substantially faster.

Vendors are required to provide Telkom with such a solution.

2.0 Critical criteria

Vendors need to meet the following critical criteria in order to be considered for the RFP:

2.1 Technical requirements

- **Multi Platform Support**

The KVM solution shall be able to support all server platforms and network devices in Telkom SA without the need to implement 3rd party solution regardless the OS or hardware or the target server.

- **Data Encryption**

The KVM system shall encrypt the Keyboard, Video and Mouse signals with adequate encryption schemes such as 128-bit SSL.

- **Access Control**

The solution shall provide support connection to Telkom SA Active Directory AA server and shall support other AA servers such as LDAP and RADIUS.

2.2 Special Bid condition

Although BEE will not be included in the Critical criteria, Telkom will give first preference to Respondents within a minimum of 30% Effective Black Female Shareholding, followed by Respondents with a minimum of 25.1% Effective Black Shareholding in the adjudication of this RFP.



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3.0 PROPOSERS' CONFERENCE

DATE : 3 SEPTEMBER 2007

TIME : 10:00 –12:00

VENUE : TELKOM SA
TELKOM TOWER NORTH
STERLITZIA CONFERENCE ROOM
1 ST FLOOR
179 PROES STREET
PRETORIA

3.1.1 Proposers shall ensure that no more than two representatives of their organisation attend the Proposers conference. Proposer/s shall ensure that a suitable qualified representative will attend the Proposer's conference. The representative shall ensure that his/her presence at the conference is verified.

3.1.2 The objectives of the conference are:

- to clearly define the strategic intent of this RFP to facilitate the submission of Proposals that meet or exceed Telkom's requirements;
- to provide information about the procurement processes, so that the Proposers clearly understand the activities they are required to perform; and
- to answer questions and resolve any issues concerning commercial and/or technical requirements detailed in this RFP document.

4 The tender document can be obtained from Telkom's tender office at the following address:

Attention : Willie Senekal
Tel number : 012 311-3364

179 Proes street
Pretoria
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