



## Telkom Tenders

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### RFP- 00002-2014 FOR THE SUPPLY OF HIGH – BIT – RATE OUTSIDE PLANT COPPER SUBSCRIBER CABLES AND CROSS – CONNECTION WIRES

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Publish Date : 14 January 2014  
Closing Date : 14 February 2014, Friday  
Time : 11:00 am  
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Document Cost : R50

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#### **Description:**

The purpose of this request for tender (“RFP”) is to solicit tenders from interested parties (“Respondents”) to supply Telkom with High – Bit – Rate Outside Plant Copper Subscriber Cables and Cross – Connection Wires as specified in this RFP.

The Respondent will be expected to:

#### **1. PRE QUALIFICATION PROCESS AND CRITERIA**

- 1.1 Without limiting the generality of Telkom’s other requirements for this RFP, a Respondent must submit the documents listed in Table 1 below. Where a pro forma document must be completed same as provided under Attachment C - Required Documents attached to this RFP.
- 1.2 Documents must be completed and signed by the duly authorised representative of the prospective Respondent in accordance with the Pro Forma Authority Form for Signatory. The Respondent’s tender may be disqualified for non-submission of any of the documents.

#### **2. LOCAL CONTENT AND PRODUCTION**

- 2.1.1 Evaluation in terms of the stipulated 90% minimum threshold for local production and content.
- 2.1.2 The exchange rate to be used for the calculation of local content (local content and local production are used interchangeably) must be the exchange rate published by the SARB at 12:00 on the date, one week (7 calendar days) prior to the closing date of the bid.



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2.1.3 Only the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 must be used to calculate local content.

2.1.4 The following formula to calculate local content to be used:

The local content (LC) as a percentage of the bid price must be calculated in accordance with the SABS approved technical specification number SATS 1286:2011 as follows:

$$LC = (1 - (\frac{x}{y})) \times 100$$

Where:

x imported content  
y bid price excluding value added tax (VAT)

Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by the SARB at 12:00 on the date, one week (7 calendar days) prior to the closing date of the bid.

2.1.5 Telkom SA SOC Limited has the right, as and when necessary, to request for auditors certificates confirming the authenticity of the declarations made in respect of local content.

2.1.6 Only bids that achieve the minimum stipulated threshold of 90% for local production and content will be evaluated further. The evaluation will be done in accordance with the 90/10 preference point system prescribed in the Preferential Procurement Regulations, 2011.

### 3. TECHNICAL REQUIREMENT

The supplier shall ensure that:

3.1.1 The cable shall comply with all the material and cable construction requirements as specified in IEC Specification 62255 (i.e. IEC 62255-3 for jelly-filled cables and IEC 62255-2 and IEC 62255-4 for air-core cables). The permitted exceptions are listed in section 3.3.

3.1.2 The cable shall comply with all the electrical requirements as specified in IEC Specification 62255 (i.e. IEC 62255-3 for jelly-filled cables and IEC 62255-2 and IEC 62255-4 for air-core cables). The permitted exceptions are listed in section 3.3.

3.1.3 The cable shall comply with all the transmission requirements as specified in IEC Specification 62255 (i.e. IEC 62255-3 for jelly-filled cables and IEC 62255-2 and IEC 62255-4 for air-core cables). The permitted exceptions are listed in section 3.3.

3.1.4 The cable shall comply with all the mechanical and dimensional requirements as specified in IEC Specification 62255 (i.e. IEC 62255-3 for jelly-filled cables and IEC 62255-2 and IEC 62255-4 for air-core cables). The permitted exceptions are listed in section 3.3.



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- 3.1.5 The cable shall comply with all the environmental requirements as specified in IEC Specification 62255 (i.e. IEC 62255-3 for jelly-filled cables and IEC 62255-2 and IEC 62255-4 for air-core cables). The permitted exceptions are listed in section 3.3.
- 3.1.6 The bidder must manufacture the cable in South Africa. (Irrespective of what percentage raw material is imported).
- 3.1.7 The bidder must own a local testing facility in South Africa.



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**Table 1**

PRE-QUALIFICATION CRITERIA	NAME OF THE DOCUMENT TO BE SUBMITTED	NON-SUBMISSION SHALL RESULT IN DISQUALIFICATION?
<p>The following required documentation to be properly completed, signed and submitted by the Respondent.</p>	<p><b>ANNEXURE C: “LOCAL CONTENT DECLARATION – SUMMARY SCHEDULE</b></p>	<p><b>YES – Please submit an original signed document.</b></p>
	<p><b>ANNEXURE D: “IMPORTED CONTENT DECLARATION – SUPPORTING SCHEDULE TO ANNEXURE C</b></p>	<p><b>YES – Please submit an original signed document.</b></p>
	<p><b>ANNEXURE E: “LOCAL CONTENT DECLARATION – SUPPORTING SCHEDULE TO ANNEXURE C</b></p>	<p><b>YES – Please submit an original signed document.</b></p>
	<p><b>DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS SBD 6.2 FORM (See Annexure B)</b></p>	<p><b>YES – Please submit an original signed document.</b></p>



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<p>As at the closing date of this RFP, the Respondent must have a valid B-BBEE recognition certificate issued by an approved IRBA registered auditor or a SANAS accredited verification agency. A valid IRBA or SANAS accredited certificate must be attached to the tender response.</p> <p>If a Respondent qualifies as an Exempted Micro Enterprise (EME), a letter from its auditors or accounting officer must be submitted to verify accredited EME and percentage of black ownership as required in terms of B-BBEE legislation.</p>	<p style="text-align: center;"><b>VALID CERTIFIED IRBA OR SANAS ACCREDITED CERTIFICATE</b></p> <p style="text-align: center;"><b>OR</b></p> <p style="text-align: center;"><b>LETTER FROM AUDITORS OR ACCOUNTING OFFICER AS REQUIRED IN TERMS OF B-BBEE LEGISLATION (FOR EME's ONLY)</b></p>	<p><b>NO – Please submit a certified copy of a valid certificate.</b></p> <p><b>Failure to submit the required B-BBEE documentation will result in service providers scoring zero for B-BBEE.</b></p>
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<p>As at the closing date of this RFP, the Respondent must Have a valid SARS Tax certificate. A valid SARS certificate must be attached to the tender response.</p>	<p><b>VALID ORIGINAL SARS TAX CERTIFICATE</b></p>	<p><b>YES – Please submit a valid original certificate.</b></p>
<p>The following required documentation to be properly completed, signed and submitted by a Respondent.</p>	<p><b>PRO FORMA AUTHORITY FOR SIGNATORY</b></p>	<p><b>YES – Please submit an original signed document.</b></p>
	<p><b>DECLARATION BY RESPONDENT</b></p>	<p><b>YES – Please submit an original signed document.</b></p>
	<p><b>TELKOM LEGAL TERMS AND CONDITIONS FOR THE SUPPLY OF HIGH-BIT-RATE OUTSIDE PLANT COPPER SUBSCRIBER CABLES AND CROSS - CONNECTION WIRES</b></p>	<p><b>YES – Please submit an original signed document.</b></p>
	<p><b>DECLARATION OF INTEREST</b></p>	<p><b>YES – Please submit an original signed document.</b></p>
	<p><b>SUPPLIER'S CODE OF CONDUCT</b></p>	<p><b>YES – Please submit an original signed document.</b></p>
	<p><b>TAXATION QUESTIONNAIRE AND DECLARATION</b></p>	<p><b>YES – Please submit an original signed document.</b></p>



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	<b>PREVENTION OF FRAUD &amp; CORRUPTION QUESTIONNAIRE</b>	<b>YES – Please submit an original signed document.</b>
The following required documentation to be properly completed, signed and submitted by a Respondent.	<b>AGREEMENT ON OCCUPATIONAL HEALTH AND SAFETY IN TERMS OF SECTION 37(2) OF THE OCCUPATIONAL HEALTH AND SAFETY ACT 85 OF 1993 (AS AMENDED)</b>	<b>YES – Please submit an original signed document.</b>
	<b>VALID LETTER OF GOOD STANDING FROM THE COMPENSATION COMMISSIONER</b>	<b>YES – Please submit an original signed document.</b>
	<b>DUE DILIGENCE QUESTIONNAIRE</b>	<b>YES – Please submit an original signed document.</b>
	<b>PACKAGING SPECIFICATION</b>	<b>YES – Please submit an original signed document.</b>
	<b>SABS STANDARD DIVISION TECHNICAL SPECIFICATION (SATS 1286:2011)</b>	<b>NO – Guidance document for the Calculation of Local Content</b>
	<b>PREFERENTIAL PROCUMENT REGULATIONS 2011</b>	<b>NO – Guidance document for the PPPFA local content regulations</b>



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### 4. BID DOCUMENT COLLECTION

The bid document can be collected from the Telkom Tender Office at the following address:

**Telkom Tender Office** (below the overhead bridge)  
**Lower Ground Floor,**  
**179 Johannes Ramokhoase Street,** (formally known as Proes Street)  
**Pretoria** by no later than **11:00** on the **14th of February 2014,** the Closing Date.

**Contact Person:** Benji Ramatlakana

**Contact details:** (012) 311 3364

### 5. BIDDER'S CONFERENCE

**Date:** 24 January 2014

**Venue:** Sterlitz Conference Room, 1<sup>st</sup> Floor, Telkom Towers North, 152 Johannes Ramokhoase Street, Pretoria.

**Time:** 10h00 – 12h00

**Please note:** Bidders are requested to arrive 30 minutes prior to the scheduled time to be signed in.