



TENDER PUBLICATION

RFP 0254/2010: Request for Proposals for the execution of Club Tau Incentive Programme.

Publish date : 2010/03/25
 Closing date & Time : 2010/04/08 @ 12:00
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 Document Fee : R 50.00

1.0 SCOPE

Telkom wishes to invite potential proposer/s to present a proposal for the Club Tau Incentive Programme that rewards Telkom's top sales staff who achieves exceptional sales performance.

2.0 CRITICAL CRITERIA

2.1 BEE 25.1%

Telkom requires that proposers must have a minimum of 25.1% or more Effective Black Shareholding / Equity Ownership.

2.2 Experience and Information required

The proposer must complete the template and supply the information tabled below:

Requested Information	Information supplied	
	Yes	No
1. Experience		
1.1 The Proposer must have continuously executed three incentive programmes for at least three years of being in business.		
1.2 The Proposer must list three references and the contact person at Senior Management Level of Corporate Customers to whom the same service / programme was executed for 80 to 100 people.		

2. Ground Agents

3.1 The proposer must **provide proof of the relationship** on the letterheads of International Ground Agents that will be used.

2.3 COMMERCIAL**SARS TAX CERTIFICATE**

In order to participate in this Tender process, bidders must comply with South African Revenue Services (SARS) requirements and regulations. The following document must therefore be submitted with your response as proof of compliance:

A current tax clearance certificate issued by SARS, the certificate must be valid at the date of closing of the bid.

3.0 The proposers' Conference is scheduled as follows:

Date : 30 March 2010
Time : 10h00
Venue : 152 Proes Street
1st floor Disa Boardroom,
TTN building,
Pretoria

4.0 Enquiries regarding this proposal should be submitted in writing to Telkom to the email address above.

5.0 COLLECTION OF TENDER DOCUMENT

The tender document can be obtained from Telkom's Tender Office at the following address:

Attention: Marietjie Mattheus
Tel: (012) 311 3009
Telkom Tender Office
179 Proes Street
Pretoria 0001